



Barbara Vagnozzi

WORK EXPERIENCE

20/08/2022 – 01/02/2024 London, United Kingdom

Representative for an Illustration Agency covering Italy, Greece and Eastern Europe Advocate-Art

- Representing Illustrators, selling their work to Publishers, Toy and Game industry, Stationery Companies, Greeting Cards Companies
- Drawing up Contracts, including Fees, and Royalties
- Following all the Illustrator's work from sketches to the final art, translation of brief, and relations with Publishers
- Coaching young Illustrators and developing their professionalism
- Mentorships
- Invoicing + credit control
- Maintaining and developing the Client's database
- Contacting new clients and starting new collaborations
- Maintaining data on FileMaker
- Attending all the most important Fairs in Europe for the Book Industry, Stationery, Toys and Games, Greeting Cards

01/01/1988 – 20/09/2022

Professional Illustrator Freelance

- Representing my work as an Illustrator and seeking work with Publishers, Toys and Games Industries, Textile Industries, Greeting Cards Industries, and Advertising Companies interested in developing their projects with my art.
- Teaching Art and Illustration to beginners and Professionals in Schools, Universities, and Workshops
- Presenting published books in Schools, Universities, Libraries, Museums
- Workshops with Teachers and Children from 4 to 14 years old
- Published with the most important publishers in Italy USA and the UK

01/01/2018 – 20/09/2022 Valsamoggia, Italy

English Teacher Self Employed

- Teaching English to very young learners, using drawing, picture books, physical activity, and songs
- Teaching English to classes of children from 4 to 11 years old

01/01/1985 – 01/01/1988 Genova, Italy

Graphic Designer Ace and Flanagan

- Developing projects and designs for the Agency's clients
- Maintaining relationships with Clients

01/01/1986 – 01/01/1988 Genova, Italy

University research assistant UNIGE

- Academic research
- Assistance in Teaching

01/01/1986 – 01/01/1989 Verona, Italy

Archaeologist Cooperativa Archeologica Lombarda

- Archeological research and digs
- Writing for publications

- illustrating important pieces for museums and publications
- Working in an English-speaker environment

EDUCATION AND TRAINING

2022 – 2022 Bologna, Italy

C1 Advanced Certificate in English Cambridge University Press and Assessment

2021 United Kingdom

Certificate in Teaching Young Learners and Teenagers (IH CYLT) International House

1989

B2 First Certificate in English Cambridge University Press and Assessment

1986

Degree in Literature and Modern History and Master in Medieval Archaeology UNIGE

CURRENT

Constant Update

LANGUAGE SKILLS

MOTHER TONGUE(S): Italian

Other language(s):

English

Listening C1

Reading C1

Writing C1

Spoken production C1

Spoken interaction C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Microsoft Excel | Microsoft Powerpoint | Microsoft Word | Outlook | Adobe (Photoshop, InDesign, Dreamweaver) | Google Suite (Doc, Slides, Form, Sheet, Drive) | Microsoft Office package: Microsoft Word, Excel, PowerPoint, Access | Google Drive | Good listener and communicator | Good Communication and Writing Skills | FileMaker Pro Advanced | Social Media including Facebook, WhatsApp and Twitter | Google Meet

ADDITIONAL INFORMATION

Communication and interpersonal skills

Very good Communication and Interpersonal skills

Conferences and seminars

Experienced in Conference and Seminars

Driving Licence

Driving Licence: B

Hobbies and interests

I have been part of a Theater group for many years, I love trekking, travelling and reading, cooking for friends is also a passion.